

Case Study | Healthcare Network

The Positive Impact of Consolidated Filter Supply

CarolinaFilterSupply.com

Hospitals, clinics, and other medical facilities face unique challenges when it comes to ensuring a clean and safe environment. Protecting and maintaining indoor air quality is critical, but managing filtration across a vast network of facilities can be overwhelming.

See how Carolina Filter Supply recently partnered with a leading healthcare network in Florida to overcome these hurdles, streamline filtration procurement, and enhance efficiency across multiple locations.

PROBLEM

A Growing Healthcare Network Faces Filtration Challenges

One of the largest healthcare providers in Florida, with numerous hospitals, clinics, and other facilities across the state, faced growing challenges managing its filtration needs. Each location had unique requirements for filter types, delivery schedules, and packaging. This created a complex and time-consuming process for facility staff.

Key Challenges

- **Vendor Onboarding:** Adding new vendors to the network's system was lengthy and complex, often taking up to a year for approval.
- **Inconsistent Ordering:** Each location had its own way of ordering and receiving filters, causing inconsistencies and inefficiencies.
- **Complex Kitting Needs:** Some locations needed customized filter kits for specific units or areas within their facilities.
- **Technical Expertise:** Facility staff needed help choosing the right filters for different uses and making sure they were installed correctly.

The Need for an Optimized Solution

The healthcare network knew they needed a better, more standardized way to handle filtration across locations. They wanted a partner who could navigate their complex vendor approval process, understand each location's needs, and provide customized solutions to simplify their entire filter supply routines.

SOLUTION

Customized Filter Solutions, Simplified Operations

The healthcare network teamed up with Carolina Filter Supply to create a more efficient and consistent approach to meeting their filtration needs. We focused on personalized service and customized solutions to tackle the network's challenges.

Overcoming Obstacles

- **Vendor Onboarding:** Carolina Filter Supply used its existing relationships within the network to speed up the vendor approval process, ensuring smooth and timely integrations.
- **Standardized Ordering:** We worked closely with each location to understand their needs and preferences, creating a more standardized ordering system across the network.
- **Customized Kitting:** Our customized filter kits were tailored to each location's requirements, ensuring filters were packaged and labeled correctly.
- **Technical Expertise:** Our team of experts guided filter selection and installation, ensuring each location used the correct filters for optimal performance and regulatory compliance.





RESULTS

Enhanced Efficiency and Care

Partnering with Carolina Filter Supply was a smart move for this healthcare network. Consolidating their filtration needs led to significant benefits across the board:

- **Streamlined Operations:** The network simplified ordering, reduced paperwork, and optimized inventory management across all facilities.
- **Improved Efficiency:** Customized filter kits and labeling improved the workflow for maintenance personnel. Filters were delivered pre-packaged and clearly labeled, saving time and preventing confusion during installation.
- **Enhanced Communication:** With one point of contact for all filtration needs, communication was more efficient. Carolina Filter Supply's proactive approach and quick responses promptly addressed any questions or concerns.
- **Cost Savings:** Consolidating vendors led to cost savings through competitive pricing, volume discounts, and reduced administrative work. These savings could then be used to improve patient care and facilities.
- **Increased Satisfaction:** Facility managers and staff were happy with the smoother processes, personalized service, and reliable support.

By the Numbers

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Reduced Vendor Onboarding Time: Carolina Filter Supply cut vendor onboarding time by an average of **six months** per location.

- 15%

Improved Filter Installation Efficiency: Customized kitting solutions led to a **15% reduction** in filter installation time across the network.

10%

Increased Cost Savings: The healthcare network **saved an estimated 10%** on their annual filtration costs through vendor consolidation and volume discounts.

Ready to improve your healthcare operations and indoor air quality through consolidated filter distribution? Contact Carolina Filter Supply today to learn how our personalized solutions and expert support help transform your filtration processes and enhance the quality of care in your healthcare facility.

Carolina Filter Supply